

## HUMAN RESOURCES

Total workforce: 7,798  
Available workforce: 4,841  
Average gross salary: 1,208.00 BAM (€ 617)

## BUSINESS ZONES

The Municipality has three business zones removed from the border crossing with Croatia / European Union:

Bosanski Novi 33 km  
Izačić 50 km  
Gradiška 140 km.

## BUSINESS ZONE „PILANA“

Total area of the business zone: 17,00 ha  
Available land in the business zone: 1.00 ha  
Land ownership structure: 90% private, 10% municipality and state  
Availability of the business zone:  
14 companies in the zone  
Type of the companies in the zone divided by sectors: metal sector, trade  
Price of the land: 15 €/m<sup>2</sup>  
Available infrastructure: water supply, sewage network with waste water treatment facility, electrical installations suitable for production facilities, internal roads designed based on the production facilities' needs

## BUSINESS ZONE “INDUSTRIJSKA ZONA”

Zone is located next to the state road M-14 and the railroad  
Total area of the business zone: 27, 00 ha  
Available land in the business zone: 16, 00 ha  
Availability of the business zone:  
11 companies in the zone  
Type of the companies in the zone divided by sectors: metal sector, exploitation of mineral resources, shopping centers  
Price of the land 15 €/m<sup>2</sup>  
Available infrastructure:  
water and electricity network

## BUSINESS ZONE „VATRENI MLIN“

Total area of the business zone: 9,00 ha  
Available infrastructure: transport communications, water supply, sewerage, electricity and telecommunications networks  
Availability of the business zone: 4 companies in the zone  
Companies in the business zone: Bosankar, Novimost, Energomont, Unsko-sanske šume  
Business zone “Vatreni mlin” is in the stage of preparation of construction land and development of regulation plan.

## TESTIMONIALS

“Krupa-kabine has a very positive experience in cooperation with the Municipality. In a very short period of time we received building permits, incentives for our investment as well as skilled labor force. As a foreign investor, we were provided conditions for a good and successful work in this market” Aida Fojnica, Krupa-kabine

## CONTACTS

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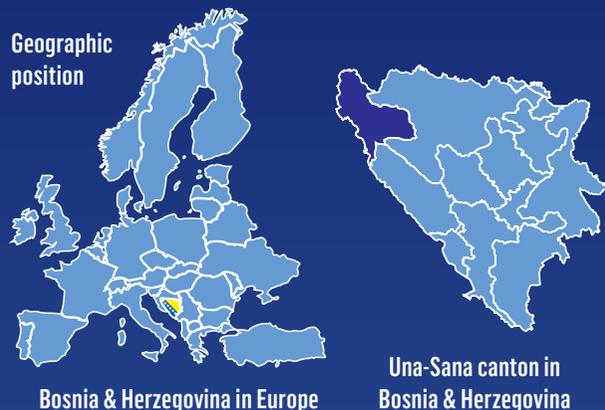
# INVEST IN BOSANSKA KRUPA

## BOSNIA AND HERZEGOVINA



Your next location  
for starting the business

## Geographic position



## BASIC INFORMATION

**44°53'6" North latitude 16°9'31" East longitude**  
**Location:** Southeast Europe, north western part of Bosnia and Herzegovina, close to EU (Croatia).

**Area:** 561 km<sup>2</sup> / 216 mi<sup>2</sup>

**Population:** 29,659

**Currency:** BAM

**Exchange rate (pegged to EUR):**

1 € = 1,95583 BAM

**VAT rate:** 17%

**Income tax:** 10%

**Unemployment rate:** 62%

**Average altitude:** 177 m

**Climate:** Moderate continental

**Average temperature:** summer 20 °C, winter 2 °C

**Time zone:** CET (GMT + 1 h)

Area of the municipality is rich with forest, waters (rivers, streams and lake) as well with agricultural land.

## TRANSPORT CONNECTIVITY

Bosanska Krupa is situated 34 km from Bihac, 120 km from Banja Luka, 145 km from Zagreb and 235 km from Split.

**Highway:** 120 km (Karlovac, Croatia)

**State roads:** M-14, M-14-2

**International airports:** BiH: Banja Luka 120 km, Sarajevo 310 km, Mostar 305 km;

**Croatia:** Zagreb 145 km

**Seaports:** Croatia: Zadar 185 km, Split 235 km

## WHY INVEST IN BOSANSKA KRUPA

- Strategic position and access to the EU market with population of 600 million
- Stimulating tax policy at the state level
- Developed metal and wood processing industry
- Qualified workforce adaptable to the market needs
- Incentives for the production sector
- Spatial planning documentation prepared
- Three business zones adjusted to the production needs
- Competitive land prices
- Efficient local governance

## STRATEGIC DEVELOPMENT DIRECTIONS OF THE MUNICIPALITY

Bosanska Krupa is one of the few municipalities in BiH with increase in investment, employment, income and export in the last three years.

The Municipality is committed to:

- Development of infrastructure to support economic development
- Construction of processing facilities and increasing level of completion of production in metal, wood and food processing industry
- Cooperation with the private sector in order to align educational programs with labor market needs
- Development of tourism offer aimed at attracting more domestic and foreign tourists

## BUSINESS FRIENDLY ENVIRONMENT

381 legal entities and 258 crafts registered

- Building permits issued within 30 days
- Over 90% of export – oriented companies
- Stimulating measures and incentives for investment in the manufacturing sector
- Municipality in the process of Business Friendly Certification South East Europe (BFC SEE)
- Local Economic Council was formed in order to better plan for Municipality's development in cooperation with the private sector

## INCENTIVES FOR PRODUCTION SECTOR

- Land development fee reduced by 40% with possibility of payment in 6-12 installments
- Rent fee reduced by 10-90% depending on number of employees with possibility of payment in 6-12 installments
- Companies are exempted from paying communal taxes and fees in the first three years. For the next three years they pay 50% less

## KEY INDUSTRIES

### AGRICULTURE AND FOOD PROCESSING

- 9 agricultural companies
- Over 1,500 of farms, around 3,500 bee colonies
- Over 3,500 ha of sowing land planted with grain, forage crops and vegetables
- Over 10,000 m<sup>2</sup> of greenhouse production
- The largest milk producer in the Una-Sana Canton

### WOOD PROCESSING

- 12 wood processing companies and 5 sawmills
- Products are exported to Austria, Croatia, Italy and England
- Experienced and trained workforce
- 48% of the municipality is covered with forest
- Wood mass stock:
- Deciduous 4,055.23336 m<sup>3</sup>
- Conifer 1,345.265 m<sup>3</sup>

### METALPROCESSING

- 7 companies, including 4 exporters
- Companies Krupa-kabine, Bosankar, Novi Most i Zah are the biggest exporters and generate over 75% of total exports in the municipality
- Around 500 employed